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[NCPINONLINE.COM](http://NCPINONLINE.COM)

## WHO WE ARE

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NCP, Inc. was formed in 2005 as a relationship-driven investment bank catering to middle-market companies, specializing in mergers and acquisitions, merchant banking, and corporate finance. We are an established, yet continually evolving firm with a track record dating back to 1970 with Wachovia Securities. We bring regional and international experience, as well as confidentiality, efficiency, and timeliness to each engagement.

*NCP is unique to the middle market advisory industry in that all of its key execution-focused personnel have attained the CFA designation. We have achieved more success for clients via transactional and negotiating experience than virtually any other firm comparable to our size in the Midwest.*

## WHAT WE DO

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### MERGERS AND ACQUISITIONS

- Comprehensive sell-side and buy-side advisory services
- We manage the entire logistical process as a general contractor – marketing, due diligence, closing
- Price Improvement – NCP has achieved a median of 20% price improvement in sell-side transactions with an initial bid
- Confidentiality – We give our clients a veil of confidentiality and plausible deniability throughout the process
- Probability of Completion – We provide an insurance policy on execution risk, keeping the M&A project on time and managing all the way through close
- Significant reduction in transaction burden on Company Management, and material risk reduction to their Board of Directors and Shareholders

### MERCHANT BANKING AND CORPORATE FINANCE

- Capital infusion for expansion; acquisition; re-capitalization
- Develop new sources of growth capital
- NCP → Direct investment of capital

### REFINANCE/WORKOUTS

- Develop a success-based business roadmap
- Manage all creditor/debtor relationships in refinancing/recapitalizing avenues
- Pre-bankruptcy workouts for business and real estate debt

### LONG TERM STRATEGIC/EXTERNAL GROWTH PLANNING

- Comprehensive financial and SWOT analysis
- Indication of value
- Identification of key strategies and execution plan

### CORE SECTORS

Niche manufacturing, distribution, food and agriculture, insurance and business services, commercial and road construction

## REPRESENTATIVE SELL-SIDE TRANSACTIONS



acquired a majority interest &  
entered into a joint venture with



acquired the business  
and assets of



acquired the business  
and assets of



acquired a majority interest in



TEMPLETON RYE  
*the Good Stuff*



acquired the business  
and assets of



acquired the business  
and assets of



acquired the business  
and assets of



Private equity group acquired  
a majority interest in



acquired the business  
and assets of



## FINANCIAL ADVISOR



Joint venture/distribution agreement



\$13 million credit  
facility secured for plant expansion



Led RFP process for banking  
and investment management services

## REPRESENTATIVE BUY-SIDE TRANSACTIONS



acquired a majority interest in



acquired the business and assets of



minority investment



acquired the business and assets of



acquired the business and assets of



acquired the business and assets of



## MERCHANT BANKING



\*Equity recapitalization and co-investment

\*Exited via sale to



AMERICAN EAGLE OUTFITTERS



Equity recapitalization and co-investment



Debt, equity recapitalization and co-investment

## RESTRUCTURING ADVISOR



Workout/Recapitalization advisory role with various creditor relationships



Workout/Recapitalization advisory role with various creditor relationships



Private equity client acquired the assets via Article 9 Foreclosure of

## CONTACT INFORMATION

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The logo for NCP INC is displayed within a white square. The letters "NCP" are in a large, bold, dark blue font. To the right of "NCP", the letters "INC" are stacked vertically in a smaller, dark blue font.

**NCP**  
**INC**